

# ANDREA DAVIS

## Partner and Cofounder



Andrea Davis wears many hats for FlashPoint—from managing business development and operations to creating solutions for our clients. As a founding partner, Andrea is focused on growing FlashPoint by marketing our services and connecting us with potential customers. At the same time, she's also committed to delivering results for clients. This often means consulting with them (especially in the areas of executive leadership development and leadership development strategy), as well as overseeing the day-to-day business functions to ensure an outstanding client experience.

Andrea learned firsthand the value of strong leaders and teams while working in human resources roles at companies such as the Indianapolis Life Insurance Company and Eli Lilly & Company. Throughout her career she's provided a wide range of support at the executive level, helping leaders take strategic approaches toward talent management, leadership development, and organizational design. Since cofounding FlashPoint in 2002, she has continued to build on this experience and today is a trusted adviser to many of our top clients.

Andrea holds an MBA, a master's degree in education, and a bachelor's degree in economics and business administration. She's a *Five Behaviors*® Accredited Facilitator and a Certified *Everything DiSC*® Workplace Facilitator.

Andrea is a strong supporter of civic and cultural organizations and has served on the boards of the Indianapolis Symphony Orchestra, the Indianapolis Library Foundation, the Humane Society of Indianapolis, College Mentors for Kids, and IndySHRM. Additionally, she serves on the board of directors for the National Advisors Trust Company. When she's not volunteering, she can be found sipping java after a morning run, reading the New York Times, and plotting her next adventure in world travel.

Andrea is a Di on the DiSC® Profile.

### MEET FLASHPOINT

FlashPoint is a leadership consulting firm specializing in leadership development, team effectiveness, and coaching.

Through **creative** and **measurable** solutions, we work alongside our clients to make sure they have achieved their business goals, their leaders are highly engaged, and their teams are more effective.

## CONTACT

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# MEET FLASHPOINT

FlashPoint provides the top research-based leadership programs, as well as customized consulting to support your organization's leaders.

PRACTICE AREAS	<b>LEADERSHIP DEVELOPMENT</b> <ul style="list-style-type: none"> <li>• Leadership strategy and programs</li> <li>• Conferences and workshops</li> <li>• Learning reinforcement</li> <li>• Competencies development</li> <li>• Assessments</li> </ul>	<b>TEAM EFFECTIVENESS</b> <ul style="list-style-type: none"> <li>• Custom team programs</li> <li>• Retreats and training</li> <li>• New leader assimilation</li> <li>• Assessments</li> </ul>	<b>COACHING</b> <ul style="list-style-type: none"> <li>• Executive, high potential, and emerging leader coaching</li> <li>• Team and group coaching</li> <li>• Coaching skills development</li> <li>• Assessments</li> </ul>
FLAGSHIP PROGRAMS	 	  	 
IMPACT	<ul style="list-style-type: none"> <li>✓ Recognize potential</li> <li>✓ Grow your leader's capabilities</li> <li>✓ Build tomorrow's leaders now</li> </ul>	<ul style="list-style-type: none"> <li>✓ Improve collaboration</li> <li>✓ Build healthy and productive teams</li> <li>✓ Create alignment with overall strategy</li> </ul>	<ul style="list-style-type: none"> <li>✓ Provide personalized development</li> <li>✓ Accelerate leader growth</li> <li>✓ Maximize contributions</li> </ul>

We are proud to offer programs and assessments that deliver proven results—better leaders, more productive teams, and stronger talent pipelines.

Visit our website, [www.flashpointleadership.com](http://www.flashpointleadership.com), or reach out for more information. We want to ensure that your leaders are engaged, your teams are effective, and you achieve your business goals.